



proudly present:

NAME:

# CLOUD COMPUTING EAST 2014

Revolutionizing Business Processes in Government & Healthcare

MAY 15-16, 2014 | DOUBLETREE HILTON, DOWNTOWN WASHINGTON, D.C.

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- Virtustream
- Wahab & Medenica
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Visit us on the web at [www.CloudComputingAssn.org/CloudEast](http://www.CloudComputingAssn.org/CloudEast) and [www.DCIA.info](http://www.DCIA.info)

## A WARM WELCOME FROM YOUR CONFERENCE ORGANIZERS

Dear Colleagues:

The Cloud Computing Association (CCA) and the Distributed Computing Industry Association (DCIA) are pleased to welcome you to the **CLOUD COMPUTING EAST 2014** strategic business summit in Washington, DC May 15-16, 2014.

By attending this event for executive-level decision makers, you are joining some of the leading suppliers of cloud-based solutions serving the government and healthcare sectors as well as end-users in these important and increasingly integrated verticals who are engaged in migrating their operational functions to the cloud and evaluating additional opportunities to leverage cloud computing in their work.

The interactive format of this year's CLOUD COMPUTING EAST encourages the exchange of high-level strategic insights by focusing on distinct subject areas in two co-located conference tracks

- gCLOUD© (The Government Cloud)
- hCLOUD© (The Healthcare Cloud)

We hope that you will take full advantage of our mid-morning and afternoon networking breaks as well as the Conference Luncheon, and also join us at the end of the first day of conference presentations and round-table sessions (May 15th) to continue your conversations at our Networking Cocktail Reception in the Exhibit Hall.

We're confident that you will find this two-day conference stimulating, informative, and valuable. The opportunity to learn from and network with your cloud-computing colleagues will open new doors of opportunity.

Exclusive, high-level events such as this event are brought to you through a strategic partnership between the CCA and DCIA. We hope this – and future events – will become an important resource to you in the years ahead as cloud computing continues to shape the way the world does business.

Best Regards,



Don Buford, Executive Director  
Cloud Computing Association (CCA)



Marty Lafferty, CEO  
Distributed Computing Industry  
Association (DCIA)



**The Cloud Computing Association (CCA)** is an independent organization, founded in 2012, dedicated to building a community of end-users and service providers of cloud-based solutions and products through individual professional memberships and industry conferences.



**The Distributed Computing Industry Association (DCIA)** is an international trade organization, established in 2003, to advance cloud computing and related technologies. It is comprised of member companies, including software developers, broadband network operators, and content providers.

The DCIA conducts working groups, oversees advocacy initiatives, and publishes the weekly online newsletter DCINFO.

DCINFO is packed with informative and timely articles of immediate interest to cloud computing industry participants at all levels. To receive a FREE subscription to DCINFO, go to:

[www.cloudcomputingassn.org/dcinfo](http://www.cloudcomputingassn.org/dcinfo)

## JOIN THE CLOUD COMPUTING ASSOCIATION (CCA)

The CCA continues to build and grow a network of cloud end-users, service/solution providers, and products. Membership is free for individuals and CCA membership includes discounted registration to attend industry- and issue-specific conferences and forums. If you or a colleague would like to join the CCA, please visit our membership site at [www.iibig.com/cloudcomputingassn/membership.html](http://www.iibig.com/cloudcomputingassn/membership.html) or contact **Ria Lubis, Director, Membership, Media & Marketing Relations, Cloud Computing Association (CCA)** at [rial@cloudcomputingassn.org](mailto:rial@cloudcomputingassn.org).



## DAY ONE: THURSDAY, MAY 15, 2014

7:30 - 8:30am EXHIBIT HALL GRAND OPENING, CONFERENCE REGISTRATION, CONTINENTAL BREAKFAST (In Exhibit Hall)

8:20 - 8:30am CCWP1301 – Welcome to Washington, DC & Conference Overview



Don Buford, Executive Director,  
Cloud Computing Association (CCA)



Marty Lafferty, CEO,  
Distributed Computing Industry Association (DCIA)

8:30 - 9:30am CCEP1302 – The State of Cloud Computing Adoption for GOVERNMENT and HEALTHCARE (gCLOUD® and hCLOUD®) – Opening Plenary Session

Keynote Speakers:



General Steve Spano, GM, Defense and National  
Security, Amazon Web Services



Michelle Rudnicki, VP Cloud Computing & Growth  
Initiatives, IBM Federal)

9:30 - 10:10am CCEP1303 – Leading Industry Trends and the Emergence of Standards Impacting gCLOUD® and hCLOUD® Use Cases – Plenary Keynotes

Keynote Speakers:



David Mihalchik, US Government Solutions Leader,  
Google



Igor Kantor, Distinguished Member of Technical Staff,  
Verizon

10:15 - 10:45am MID-MORNING NETWORKING BREAK (Grand Opening of Exhibition Hall)

10:45 - 11:25am CCEP1304 – Common Regulatory Frameworks and Pending Legislation Affecting the gCLOUD® and hCLOUD® Sectors – Plenary Keynotes

Keynote Speakers:



Larry Freedman, Partner,  
Edwards Wildman Palmer



Kaiser Wahab, Partner,  
Wahab & Medenica

11:25am - 12:10pm CCEP1305 – Outstanding Obstacles and Issues Still To Be Overcome for Continued Advancement – Plenary Roundtable Discussion

Moderator:



Marty Lafferty, CEO,  
DCIA

Panelists:



Yung Chou, Technical Evangelist,  
Microsoft



Marlyn Zelkowitz, Director, Public Sector Cloud  
Services, SAP America



Bret Piatt, Senior Director of Corporate Strategy &  
Development, Rackspace



Stephen Agostini, Director of Solutions Marketing,  
Canon



Mark Belk, National Government Chief Architect,  
Juniper Networks



James Clippinger, Sr. Tech. Dir., Global Technical  
Services, MarkLogic

12:15 – 1:00pm CONFERENCE LUNCHEON

1:00 - 1:30pm DESSERT & COFFEE SERVICE (In Exhibition Hall)

To View a Complete List of Speaker Biographies, Please Visit:

[www.cloudcomputingassn.org/CloudEastSpeakers](http://www.cloudcomputingassn.org/CloudEastSpeakers)

## DAY ONE: THURSDAY, MAY 15, 2014 (continued)

### TRACK A: Cloud Computing for GOVERNMENT gCLOUD®

1:30 – 1:50 PM

CCEA1301 – gCLOUD® Service Models

Keynote Speaker:



Christopher Grady, President,  
Clear Government Solutions

1:50 – 2:10 PM

CCEA1302 – gCLOUD® Deployment Models

Keynote Speaker:



Kirk Kern, Chief Technology Officer,  
Netapp US Public Sector

2:10 – 2:30 PM

CCEA1303 – gCLOUD® Architectures

Keynote Speaker:



Jeffrey Lush, Chief Technology Officer,  
Dell Services

2:30 – 3:00 PM

CCEA1304 – gCLOUD® Management

Moderator:



Ross Freedman, Associate,  
DCIA

Panelists:



Christopher Grady, President,  
Clear Government Solutions



Chris Haddad, VP Technology Evangelism,  
WSO2



Sean Jennings, SVP,  
Virtustream



Rediet Tilahun, Cloud Architect, US Public Sector,  
NetApp

### TRACK B: Cloud Computing for HEALTHCARE hCLOUD®

1:30 – 1:50 PM

CCEB1301 – hCLOUD® Service Models

Keynote Speaker:



Tim Quigley, Executive Director of Healthcare and Life Sciences,  
Dell

1:50 – 2:10 PM

CCEB1302 – hCLOUD® Deployment Models

Keynote Speaker:



Andrew Dietrich, Director, Managed Cloud Services,  
Oracle

2:10 – 2:30 PM

CCEB1303 – hCLOUD® Architectures

Keynote Speaker:



Dave Wiggins, CTO,  
Document Advantage Corporation

2:30 – 3:00 PM

CCEB1304 – hCLOUD® Management

Moderator:



Sari Lafferty, Business Affairs,  
DCIA

Panelists:



Allan McLennan, President & Chief Analyst,  
The PADEM Group



Allen Bintz, Principal Solutions Architect,  
Level 3



Bruce Backa, CEO,  
NTP Software



Justin Linenkohl, Solutions Architect, Cloud Services,  
VeriStor Systems

3:00 – 3:30 PM MID-AFTERNOON NETWORKING BREAK (In Exhibit Hall)

3:30 – 3:50 PM

CCEA1305 – gCLOUD® Data Storage

Keynote Speaker:



Fred Holloway, VP, Channel Sales,  
CyrusOne

3:50 – 4:10 PM

CCEA1306 – gCLOUD® Software Applications

Keynote Speaker:



Debbie Brodt-Giles, Digital Assets Supervisor,  
National Renewable Energy Laboratory

3:30 – 3:50 PM

CCEB1305 – hCLOUD® Data Storage

Keynote Speaker:



Avi Freedman, CTO,  
ServerCentral

3:50 – 4:10 PM

CCEB1306 – hCLOUD® Software Applications

Keynote Speaker:



Roman Pavlyuk, Solutions Product Manager,  
SoftServe

## DAY ONE: THURSDAY, MAY 15, 2014 (continued)

### TRACK A: Cloud Computing for GOVERNMENT gCLOUD®

4:10 – 4:30 PM

CCEA1307 – gCLOUD® Workflow Processes

Keynote Speaker:



Grant Kirkwood, Founder,  
Unitas Global

4:30 - 5:30 pm

CCEA1308 – gCLOUD® Implementation Strategies

Moderator:



Ross Freedman, Associate,  
DCIA

Panelists:



Brian Crowley, Federal Solutions Architect,  
ASG Software



Grant Kirkwood, Founder,  
Unitas Global



Viswa Kumar, Director & FedRAMP Cons.,  
QinetiQ



Debbie Brodt-Giles, Digital Assets Supervisor,  
National Renewable Energy Laboratory



Damian Whitham, Sr. Dir.,  
General Dynamics Information Technology



Fred Holloway, VP, Channel Sales,  
CyrusOne

### TRACK B: Cloud Computing for HEALTHCARE hCLOUD®

4:10 – 4:30 PM

CCEB1307 – hCLOUD® Workflow Processes

Keynote Speaker:



Scott Gorcester, Founder and Chief Executive Officer,  
VirtualQube

4:30 - 5:00 pm

CCEB1308A – hCLOUD® Implementation Strategies

Moderator:



Sari Lafferty, Business Affairs,  
DCIA

Panelists:



Bob Finocchioni, Dir. of Bus. Dev.,  
Aptix



Avi Freedman, CTO,  
ServerCentral



Roman Pavlyuk, Solutions Product Manager,  
SoftServe



Scott Gorcester, Founder and Chief Executive Officer,  
VirtualQube

5:00 - 5:30 PM

CCEB1308B – hCLOUD® Directed Exchange

Moderator:



Sari Lafferty, Business Affairs,  
DCIA

Panelists:



David Kibbe, CEO & Pres.,  
DirectTrust



Scott Rea, VP & Bd. Mem.,  
DigiCert



Andy Heeren, Director Network IP,  
Cerner



Kory Mertz, Challenge Director,  
ONC



5:30 - 6:30pm

**EVENING NETWORKING RECEPTION (In Exhibit Hall)**

Prize Drawings Courtesy of Conference Sponsors & Exhibitors

(Don't forget to Leave Your Business Cards at Sponsored Exhibition Booths!)

## DAY TWO: FRIDAY, MAY 16, 2014

7:30 – 8:20am Conference Registration and Continental Breakfast (In Exhibition Hall)

### TRACK A: Cloud Computing for GOVERNMENT gCLOUD®

8:30 – 8:50 AM

CCEA1410 – gCLOUD® Vendor Criteria

Keynote Speaker:



Reza Rassool, CTO,  
Kwaai Oak

8:50 – 9:10 AM

CCEA1411 – gCLOUD® Task Prioritization

Keynote Speaker:



Sal Vella, VP, Rational Product Development and Customer Support, IBM Software Group – DevOps, IBM

9:10 – 9:30 AM

CCEA1412 – gCLOUD® Performance Metrics

Keynote Speaker:



Andy Caldwell., VP IT Service Operations,  
Aspiryon

9:30 – 10:15 AM

CCEA1413 – gCLOUD® Economics

Moderator:



Ross Freedman, Associate,  
DCIA

Panelists:



Sal Vella, VP, Rational Product Development and Customer Support, IBM Software Group – DevOps, IBM



Andy Caldwell., VP IT Service Operations,  
Aspiryon



Victor Brown, IBM Distinguished Engineer,  
BM Federal Office of the CTO



Reza Rassool, CTO,  
Kwaai Oak



Mark Wells, Chief Technology Officer,  
Data Solutions and Technology (DST)

### TRACK B: Cloud Computing for HEALTHCARE hCLOUD®

8:30 – 8:50 AM

CCEB1410 – hCLOUD® Vendor Criteria

Keynote Speaker:



John Papadakis, SVP, Sales & Business Development,  
StoAmigo

8:50 – 9:10 AM

CCEB1411 – hCLOUD® Task Prioritization

Keynote Speaker:



Ramesh Menon, Cloud Technology Leader,  
IBM Software Group

9:10 – 9:30 AM

CCEB1412 – hCLOUD® Performance Metrics

Keynote Speaker:



David Kibbe, CEO & Pres.,  
DirectTrust

9:30 – 10:15 AM

CCEB1413 – hCLOUD® Economics

Moderator:



Sari Lafferty, Business Affairs,  
DCIA

Panelists:



John Papadakis, SVP, Sales & Business Development,  
StoAmigo



Ramesh Menon, Cloud Technology Leader,  
IBM Software Group



Tom Mountcastle, Sales & Ops. Mgr.,  
CSC Leasing



Stephen Halbrook, Sr. Mgr. & DC Area Practice Leader,  
BrightLine

10:15 - 10:45am MID-MORNING NETWORKING BREAK (In Exhibit Hall)

## DAY TWO: FRIDAY, MAY 16, 2014 (continued)

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10:45 - 12:05 AM CCEP1401 – Application Development/Programming Challenges/Opportunities for 'h' and 'g' CLOUDS® – Closing Plenary Keynotes

Keynote Speakers:



Brian Kracik, Marketing Director, Cloud Solutions,  
Oracle



Justin Linenkohl, Solutions Architect, Cloud Services,  
VeriStor Systems



Chris Poelker, VP, Enterprise Solutions,  
FalconStor



Blake Sutherland, VP, Cloud and Data Center Solutions,  
Trend Micro

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12:00 EXHIBIT HALL CLOSURES FOR EXHIBITOR BREAK-DOWN

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12:05 - 12:45 AM CCEP1402 – Final Considerations for Selecting, Deploying, and Evaluating Cloud Solutions – Closing Plenary Panel Session

Moderator:



Marty Lafferty, CEO,  
Distributed Computing Industry Association (DCIA)

Panelists:



Michael Elliott, Technology Evangelist,  
Dell



Chris Poelker, VP, Enterprise Solutions,  
FalconStor



Vic Winkler, Author  
*Securing the Cloud*



Blake Sutherland, VP, Cloud and Data Center Solutions,  
Trend Micro



Andrew Dietrich, Director, Managed Cloud Services,  
Oracle

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12:45 PM Conference Concludes



Thank you for your support of the Cloud Computing Industry

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CyrusOne specializes in highly reliable enterprise-class, carrier-neutral data center properties. The company provides mission-critical data center facilities that protect and ensure the continued operation of IT infrastructure for more than 550 customers, including nine of the Fortune 20 and more than 100 of the Fortune 1000 companies. To learn more, go to [www.cyrusone.com](http://www.cyrusone.com).

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FalconStor Software is transforming how enterprises move, store, protect, and optimize data. Founded in 2000, FalconStor offers an award-winning platform for data migration, business continuity, disaster recovery, optimized backup and deduplication. FalconStor helps maximize data availability and system uptime to ensure nonstop business productivity, while simplifying data management to reduce operational costs. Its open, integrated software solutions reduce vendor lock-in and give enterprises the freedom to choose the applications and hardware components that make the best sense for their business. FalconStor solutions are available and supported by OEMs, as well as leading system integrators and resellers worldwide. FalconStor is headquartered in Melville, NY with offices throughout Europe and the Asia Pacific region. For more information, visit [www.falconstor.com](http://www.falconstor.com).

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Leveraging its expertise and best practices in cloud computing, virtualization, and shared services support, **General Dynamics IT** facilitates government agencies' moving to the cloud with minimum risk. GDIT helps its customers outline the right strategies, build virtualization solutions, and implement and manage the complete cloud computing environment. Learn more at [www.gdit.com/cloud](http://www.gdit.com/cloud).

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**SoftServe** is a leading global provider of high quality software development, testing, and technology consulting services. It is committed to bringing the best commercial software to independent software vendors and enterprises. SoftServe combines its unmatched experience with best practices delivering SaaS/cloud, mobility, and SDLC innovative solutions. With an onshore/offshore delivery model, it collaborates with its customers helping them drive their business and differentiate themselves within their markets. SoftServe has successfully completed over 2,500 projects for over 150 global companies. Founded in 1993, SoftServe is head- quartered in Fort Myers, FL, with an award-winning development organization based in Ukraine. For more information, please visit [www.softserveinc.com](http://www.softserveinc.com).

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Headquartered in Atlanta, GA, **VeriStor Systems** is an end-to-end solutions provider specializing in enterprise data storage, virtual infrastructure, cloud services, migration, and technology financing. VeriStor's integrated solutions include storage, server and desktop virtualization, virtual IO & consolidated fabric, fibre channel and iSCSI storage area networks (SANs), network attached storage (NAS), de-duplication, backup and recovery, data replication, information lifecycle management (ILM), and compliance archiving. With more than 600 customers, VeriStor specializes in enterprise and mid-market companies in all industries including financial services, manufacturing, healthcare, education, and federal, state and local government. More information can be found at [www.veristor.com](http://www.veristor.com).

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**Clear Government Solutions (CGS)** was founded in 2006 and is headquartered in Prince Georges County, MD. CGS is a small business and federal cloud service provider (CSP), delivering cloud computing infrastructure and IT Services to federal, state, and local governments. Its landmark federal contract award (GSA IaaS BPA), preeminent cloud security certification, technical qualifications, and proven past performance positions CGS to become a leader in the government's historic migration to the cloud. CGS has several contract vehicles, partners with Fortune 500 FSIs, and its datacenters located in Ashburn, VA and Dallas, TX. For more information, visit [www.cleargovsolutions.com](http://www.cleargovsolutions.com).

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## A SPECIAL THANK YOU TO CLOUD COMPUTING EAST SPONSORS: (CONT.)

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**Trend Micro** a global leader in security software, strives to make the world safe for exchanging digital information. Its solutions for consumers, businesses and governments provide layered content security to protect information on mobile devices, endpoints, gateways, servers and the cloud. Trend Micro enables the smart protection of information, with innovative technology that is simple to deploy and manage, and security that fits an evolving ecosystem. Leveraging these solutions, organizations can protect their end users, their evolving data center and cloud resources, and their information threatened by sophisticated targeted attacks. All of our solutions are powered by cloud-based global threat intelligence, the Trend Micro™ Smart Protection Network™, and are supported by over 1,200 threat experts around the globe. For more information, visit [www.trendmicro.com](http://www.trendmicro.com).

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**Edwards Wildman (EW)** is a full service, international law firm with 16 offices in the US, Europe, and Asia. Its cloud computing practice advises clients in this dynamic arena, including those buying or selling data centers or managed services providers (MSPs), and those providing or receiving IT hosting/outsourced services. Attorneys are drawn from the firm's technology, media and telecommunications (TMT), data privacy, intellectual property (IP), and private equity practices. EW is attuned to developments concerning cloud computing and IT outsourcing, and the evolving legal and regulatory requirements relating to privacy and data security, particularly where services are in multiple jurisdictions. Learn more at [www.edwardswildman.com](http://www.edwardswildman.com).

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**VirtualQube** combines high-quality cloud hosting with expert migration, support, and managed services to supply highly efficient computing solutions to small-to-medium-businesses (SMBs). VirtualQube allows business owners access to a superior computing solution at an affordable cost. VirtualQube's hosting platform is designed to be highly secure and flexible with exceptional data security and uptime protection, offering enterprise quality private-cloud hosting solutions supported by its world-class professional services team. Each customer receives a highly secure, dedicated private-cloud solution (a bundle of servers, hosted desktops, and applications) in VirtualQube's state-of-the-art data center. Customers can use its applications and licensing or their own applications, effectively turning them into their own software-as-a-service (SaaS); and, may also choose from fully dedicated solutions or leverage VirtualQube Hosted Microsoft Exchange, SharePoint, and Active Directory services to provide highly flexible cost-effective solutions. Seattle, WA based VirtualQube is a cloud services provider with expertise in cloud solutions based on Microsoft, Citrix, and other technologies. Sold mainly through channel partners, the VirtualQube cloud platform is stable, secure, scalable, and flexible enough to meet the needs of businesses of all sizes. Learn more at [www.virtualqube.com](http://www.virtualqube.com).



### CLOUD COMPUTING ASSOCIATION

79 Main Street, 3rd Floor, Port Washington, NY 11050  
T: 212-300-2520 | F: 212-300-2529 | [www.cloudcomputingassn.org](http://www.cloudcomputingassn.org)



### DISTRIBUTED COMPUTING INDUSTRY ASSOCIATION (DCIA)

2838 Cox Neck Road, Suite 200, Chester, MD 21619  
Phone: 410-476-7965 | [www.dcia.info](http://www.dcia.info)

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# CLOUD DEVELOPERS

Mobile, Big Data & Service Models:  
Critical Take-Aways for Cloud Developers

SUMMIT & EXPO 2014

OCTOBER 1 - 2, 2014 | HILTON AUSTIN, AUSTIN, TEXAS

With \$28 billion spent on developing apps by businesses and professional users in 2013, the untapped potential for cloud developers in the enterprise market is enormous. According to the research firm IDC, cloud computing was an estimated \$47.4 billion industry in 2013 and is expected to more than double by 2017. The cloud's 23.5% compound annual growth rate is five times faster than that of the broader technology market.

The needs have never been greater for developers, programmers and architects to advance their knowledge, capabilities and skill-sets in order to profit from this revolutionary transformation in the business processes of the future. To help developers learn how to capture their share of this huge opportunity, the Distributed Computing Industry Association (DCIA) and Cloud Computing Association (CCA) will present the **Cloud Developers Summit and Expo (CDSE:2014)**.

At CDSE:2014, highly focused business strategy and technical keynotes, breakout panels, and seminars will thoroughly explore cloud computing solutions and offerings and ample opportunities will be provided for one-on-one networking with the major players in this space.

Attendees will also see, hear, learn and master critical skills in instructional workshop sessions devoted to the unique challenges and opportunities for developers, programmers, and solutions architects in 6 distinct topic areas. This year's conference will offer:

- All aspects of cloud computing to be represented: **storage, networking, applications, integration, and aggregation.**
- **3 tracks that will cover mobile, logistics, and big data considerations** that cut across nearly every enterprise vertical migrating business functions to the cloud.
- **3 tracks that will zero-in on three economic sectors** that are now experiencing the most explosive growth: **media and entertainment, government and military, and healthcare and life sciences.**
- The DCIA and CCA's debut of the new **Cloud Computing Competency Certification (CCCC)** program with opportunities to qualify and receive **Level One Certification (CCCC-L1)** on site.

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